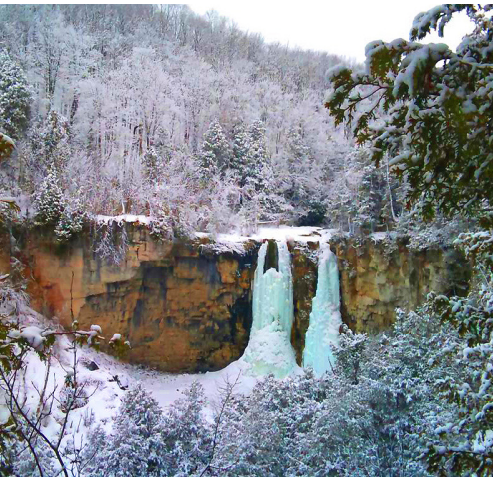




GREY HIGHLANDS REAL ESTATE MARKET SNAPSHOT: 2019 IN REVIEW



Q4-2019

+19%
FROM Q4-2018



VOLUME SALES
\$16,739,900

+7%
FROM Q4-2018



UNIT SALES
31

-54%
FROM Q4-2018



SALES/LISTINGS
RATIO
84%

+12%
FROM Q4-2018



AVERAGE
SALE PRICE
\$539,997



2019 TOTALS

+30%
FROM 2018



VOLUME SALES
\$75,590,552

+12%
FROM 2018



UNIT SALES
145

-8%
FROM 2018



SALES/LISTINGS
RATIO
62%

+16%
FROM 2018



AVERAGE
SALE PRICE
\$521,314

-43%
FROM 2018



UNIT SALES
UNDER \$300K
21

+34%
FROM 2018



UNIT SALES
\$300K-\$499K
71

+54%
FROM 2018



UNIT SALES
\$500K-\$799K
37

+29%
FROM 2018



UNIT SALES
\$800K-\$999K
9

-37%
FROM 2018



UNIT SALES
\$1M-\$1.499M
5

+200%
TO 2018

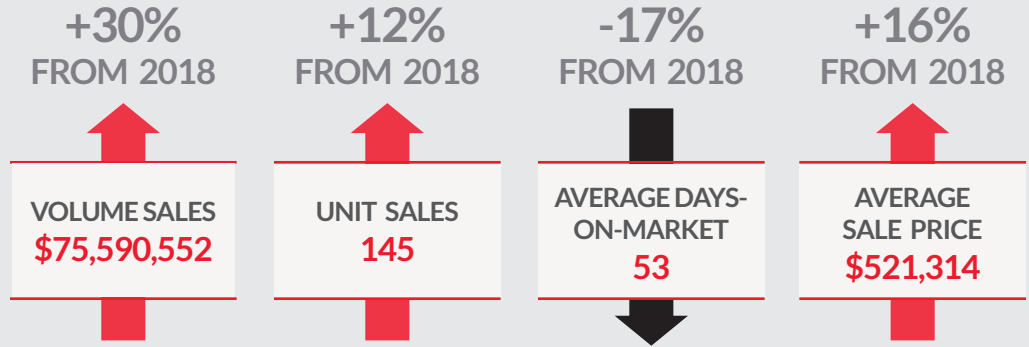


UNIT SALES
\$1.5M+
2

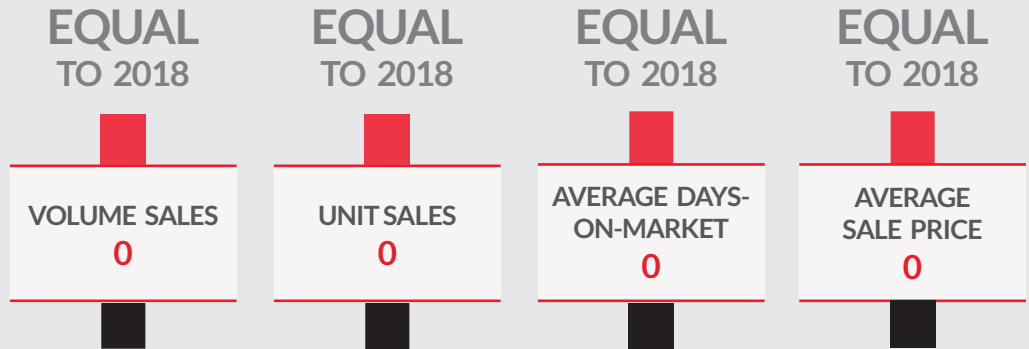
2019 TOTAL SALES BY TYPE



SINGLE-FAMILY HOMES



CONDOMINIUMS



VACANT LAND

