





# THE BLUE MOUNTAINS REAL ESTATE

### MARKET SNAPSHOT: 2019 IN REVIEW



### Q4-2019

-15% FROM Q4-2018

-15% FROM Q4-2018

-8% FROM Q4-2018

-.1% FROM Q4-2018



**VOLUME SALES** \$61,655,036



85

SALES/LISTINGS **RATIO** 

57%



**SALE PRICE** \$725,353



### **2019 TOTALS**

+9% FROM 2018

+2% FROM 2018



+6%



**VOLUME SALES** \$252,241,612



**UNIT SALES** 354

SALES/LISTINGS **RATIO** 54%

+18%

FROM 2018

**FROM 2018** 



**AVERAGE SALE PRICE** \$712,547





-27% FROM 2018



**UNIT SALES UNIT SALES UNDER \$300K** \$300K-\$499K 89

+15% FROM 2018



**UNIT SALES** \$500K-\$799K 121

-17% FROM 2018



**UNIT SALES** \$800K-\$999K 34

**UNIT SALES** \$1M-\$1.499M 39

+19% **FROM 2018** 

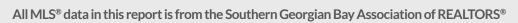


**UNIT SALES** \$1.5M+ 25





+7%







## **2019 TOTAL** SALES BY TYPE



#### SINGLE-FAMILY HOMES





**UNIT SALES** 

206



+2% **FROM 2018** 



**AVERAGE DAYS-ON-MARKET** 61



**AVERAGE SALE PRICE** \$930.639



#### **CONDOMINIUMS**











**VOLUME SALES** \$60,529,937



148

**AVERAGE DAYS-ON-MARKET** 69



**AVERAGE SALE PRICE** \$408,986



### VACANT LAND

+32% **FROM 2018** 

-7% FROM 2018

-32% FROM 2018

+43% FROM 2018



**VOLUME SALES** \$13,614,900



26

**AVERAGE DAYS-UNIT SALES ON-MARKET** 

107



**AVERAGE SALE PRICE** \$523.650



705-445-5520