



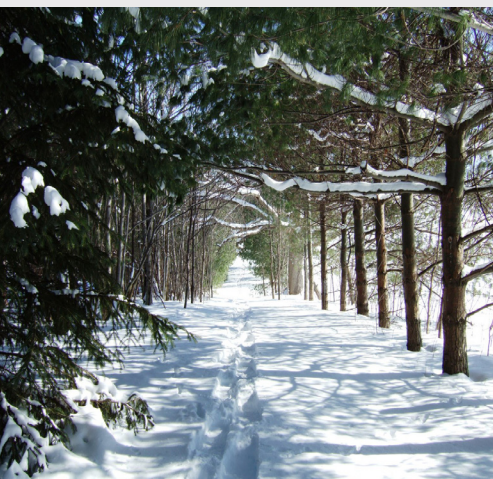
LOCATIONS **NORTH**
BROKERAGE

GEORGIAN TRIANGLE REAL ESTATE MARKET SNAPSHOT: JANUARY 2020



OVERVIEW

- RECORD-BREAKING JANUARY VOLUME SALES
- UNIT SALES AND NEW LISTINGS UP FROM LAST JANUARY
- AVERAGE SALES PRICE UP **10%** FROM LAST JANUARY
- RELATIVELY LOW JANUARY SALES/LISTINGS RATIO OF **46%**
- BUYERS' MARKET: SUPPLY OF LISTINGS EXCEEDED DEMAND, BUT WE'LL LIKELY SEE A SELLERS' MARKET IN FEBRUARY



JANUARY 2020 TOTALS

+23%
FROM 1/2019



+12%
FROM 1/2019



+1%
FROM 1/2019



+10%
FROM 1/2019



-38%
FROM 1/2019



+8%
FROM 1/2019



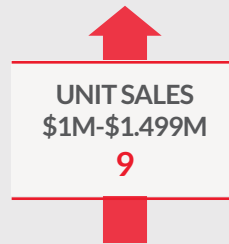
+26%
FROM 1/2019



+17%
FROM 1/2019



+200%
FROM 1/2019



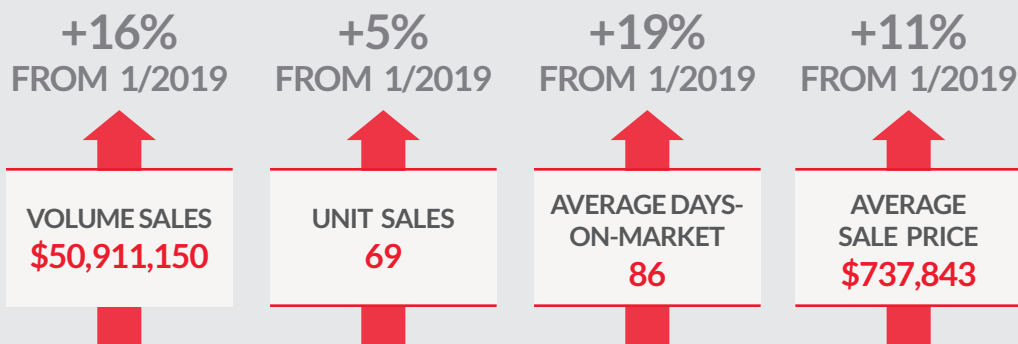
EQUAL
TO 1/2019



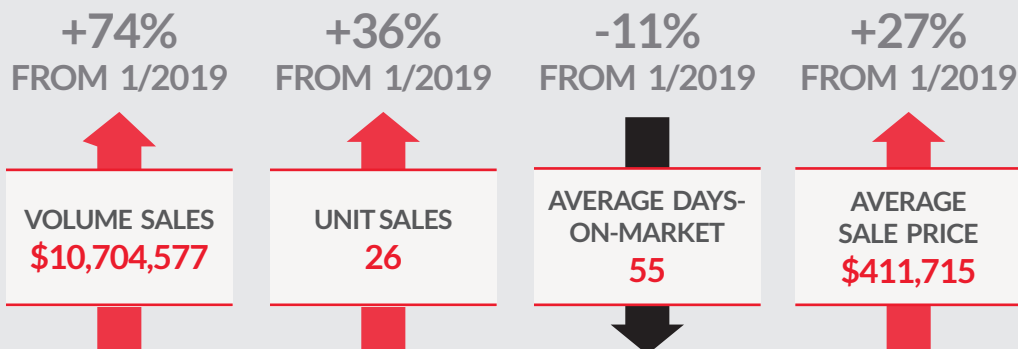
JANUARY 2020 SALES BY TYPE



SINGLE-FAMILY HOMES



CONDOMINIUMS



VACANT LAND

