



LOCATIONS **NORTH**  
BROKERAGE

## THE BLUE MOUNTAINS REAL ESTATE MARKET SNAPSHOT: THIRD QUARTER 2020



### Q3-2020

**+170%**  
FROM Q3-2019

VOLUME SALES  
**\$198,041,578**

**+109%**  
FROM Q3-2019

UNIT SALES  
**215**

**+35%**  
FROM Q3-2019

SALES/LISTINGS  
RATIO  
**93%**

**+30%**  
FROM Q3-2019

AVERAGE  
SALE PRICE  
**\$921,124**



### 2020 YEAR-TO-DATE

**+65%**  
FROM 2019

VOLUME SALES  
**\$315,167,271**

**+34%**  
FROM 2019

UNIT SALES  
**362**

**+13%**  
FROM 2019

SALES/LISTINGS  
RATIO  
**66%**

**+23%**  
FROM 2019

AVERAGE  
SALE PRICE  
**\$870,628**

**-18%**  
FROM 2019

UNIT SALES  
UNDER \$300K  
**31**

**+1%**  
FROM 2019

UNIT SALES  
\$300K-\$499K  
**68**

**+4%**  
FROM 2019

UNIT SALES  
\$500K-\$799K  
**101**

**+159%**  
FROM 2019

UNIT SALES  
\$800K-\$999K  
**57**

**+146%**  
FROM 2019

UNIT SALES  
\$1M-\$1.499M  
**64**

**+105%**  
FROM 2019

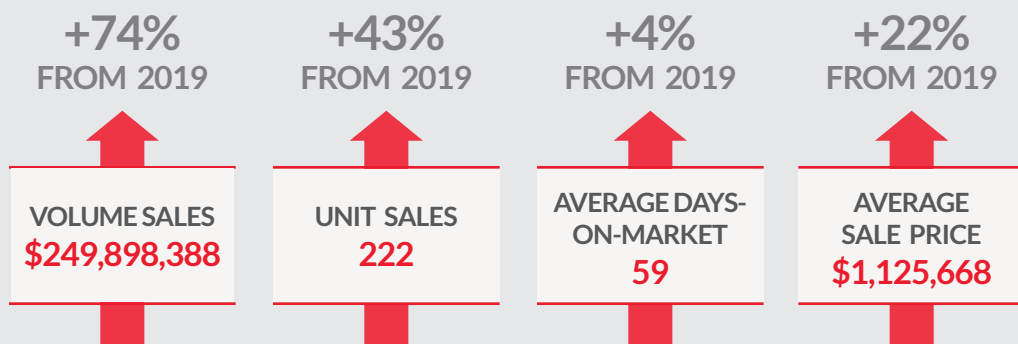
UNIT SALES  
\$1.5M+  
**41**

NOTE: All MLS® sales data in this report comes from the Southern Georgian Bay Association Of REALTORS® and refers specifically to residential sales as of Oct. 3, 2020.. While deemed to be reliable, Royal LePage Locations North assumes no responsibility for errors and omissions.

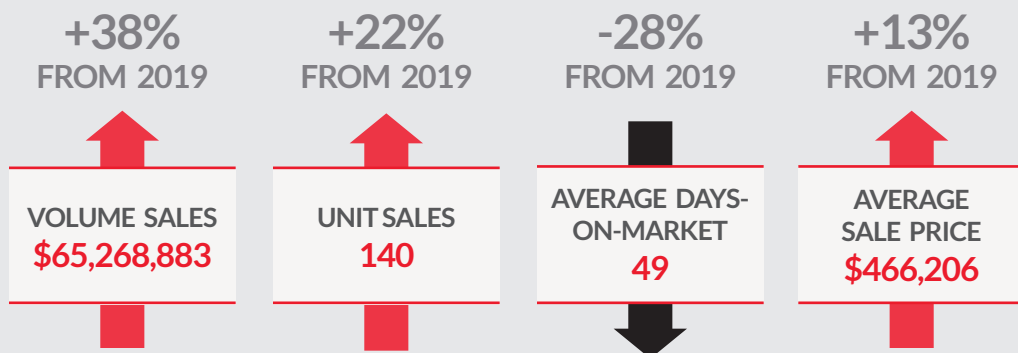
# 2020 TOTAL SALES BY TYPE



## SINGLE-FAMILY HOMES



## CONDOMINIUMS



## VACANT LAND

