



COLLINGWOOD REAL ESTATE MARKET SNAPSHOT: 2020 IN REVIEW



2020 FOURTH QUARTER

+74%
FROM Q4-2019

VOLUME SALES
\$117,894,310

+33%
FROM Q4-2019

UNIT SALES
162

+55%
FROM Q4-2019

SALES/LISTINGS
RATIO
121%

+31%
FROM Q4-2019

AVERAGE
SALE PRICE
\$727,743



2020 ANNUAL TOTALS

+34%
FROM 2019

VOLUME SALES
\$441,187,325

+10%
FROM 2019

UNIT SALES
672

+18%
FROM 2019

SALES/LISTINGS
RATIO
80%

+22%
FROM 2019

AVERAGE
SALE PRICE
\$656,529

-51%
FROM 2019

UNIT SALES
UNDER \$300K
23

-11%
FROM 2019

UNIT SALES
\$300K-\$499K
245

+13%
FROM 2019

UNIT SALES
\$500K-\$799K
255

+79%
FROM 2019

UNIT SALES
\$800K-\$999K
68

+180%
FROM 2019

UNIT SALES
\$1M-\$1.499M
56

+400%
FROM 2019

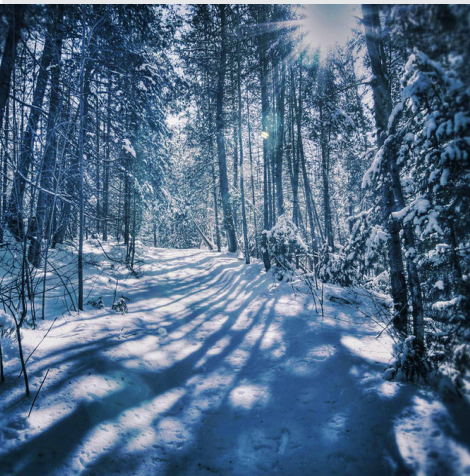
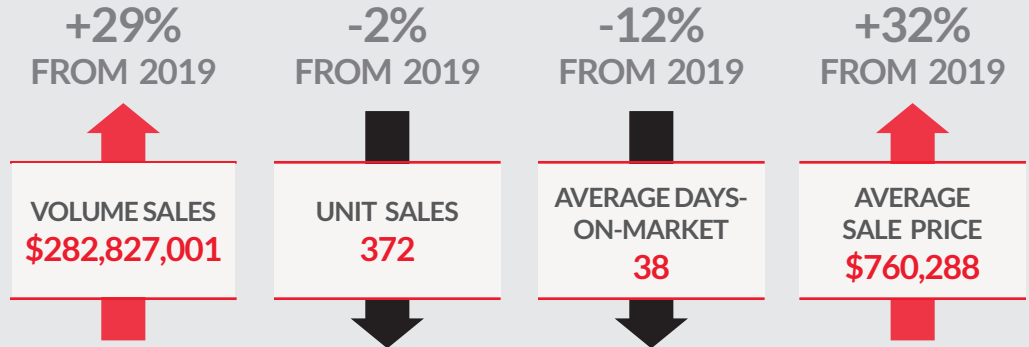
UNIT SALES
\$1.5M+
25

NOTE: All MLS® sales data in this report comes from the Southern Georgian Bay Association Of REALTORS® and refers specifically to residential sales as of Jan. 3, 2021.. While deemed to be reliable, Royal LePage Locations North assumes no responsibility for errors and omissions.

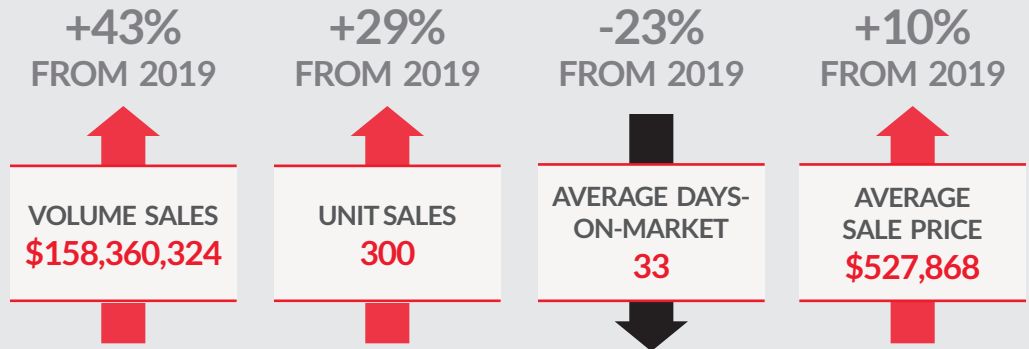
2020 TOTAL SALES BY TYPE



SINGLE-FAMILY HOMES



CONDOS/TOWNS



RESIDENTIAL LAND

