

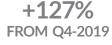




# THE BLUE MOUNTAINS REAL ESTATE MARKET SNAPSHOT: 2020 IN REVIEW



### **FOURTH QUARTER 2020**





VOLUME SALES **\$140,067,273** 

**+69%** FROM Q4-2019



UNIT SALES 144

**+48%** FROM Q4-2019



SALES/LISTINGS RATIO 105% **+34%** FROM Q4-2019



AVERAGE SALE PRICE \$972,689



## **2020 ANNUAL TOTALS**

+80% FROM 2019



VOLUME SALES **\$454,324,944** 

**+43%** FROM 2019



UNIT SALES 506

+**19**% FROM 2019



SALES/LISTINGS RATIO 73% **+26%** FROM 2019



AVERAGE SALE PRICE \$897,875





UNIT SALES UNDER \$300K 42 **+6%** FROM 2019



UNIT SALES \$300K-\$499K **+12%** FROM 2019



UNIT SALES \$500K-\$799K 136 +**129**% FROM 2019



UNIT SALES \$800K-\$999K **78**  +123% FROM 2019



UNIT SALES \$1M-\$1.499M **87**  +176% FROM 2019



UNIT SALES \$1.5M+ 69







## **2020 TOTAL** SALES BY TYPE



#### SINGLE-FAMILY HOMES



+44% FROM 2019

-8% FROM 2019

+28% FROM 2019



**VOLUME SALES** \$352,759,786



**UNIT SALES** 

297

**AVERAGE DAYS-ON-MARKET** 56







## **CONDOS/TOWNS**

+68% FROM 2019









**VOLUME SALES** \$101,565,158



**UNIT SALES** 

209

**AVERAGE DAYS-ON-MARKET** 43



**AVERAGE SALE PRICE** \$485,958









## RESIDENTIAL LAND

+102% FROM 2019

-13% FROM 2019

-5% FROM 2019



**VOLUME SALES** \$27,489,000

+112%

FROM 2019

**UNIT SALES** 55

**AVERAGE DAYS-ON-MARKET** 93



**AVERAGE SALE PRICE** \$499.800



