





# **BARRIE REAL ESTATE**

# **MARKET SNAPSHOT: JANUARY 2021**



### **OVERVIEW**

- RECORD-BREAKING JANUARY VOLUME AND UNIT SALES
- BOTH NEW AND EXPIRED LISTINGS DOWN FROM LAST JANUARY
- AVERAGE SALES PRICE UP 36% FROM LAST JANUARY
- VERY HIGH JANUARY SALES/LISTINGS RATIO OF 82%
- STRONG SELLERS' MARKET: AVERAGE SALE TIME OF 16 DAYS: NEW LISTINGS DOWN 18%; VERY HIGH 107% SALE/LIST PRICE RATIO; CURRENTLY 1 MONTH OF INVENTORY



## **JANUARY 2021 TOTALS**

+65% FROM 1/2020 **VOLUME SALES** \$108,812,631

+22% FROM 1/2020

**UNIT SALES** 158

+36% FROM 1/2020 FROM 1/2020

SALES/LISTINGS **AVERAGE SALE PRICE RATIO** 82% \$688,688

-55% FROM 1/2020

-48% FROM 1/2020

-8% FROM 1/2020

+1100% FROM 1/2020

+800% FROM 1/2020

+26%

+700% TO 1/2020

**UNIT SALES UNDER \$400K** 10

**UNIT SALES** \$400K-\$549K 33

**UNIT SALES** 

\$550K-\$699K 33

**UNIT SALES** \$700K-\$849K 48

**UNIT SALES** \$850K-\$999K 27

**UNIT SALES** \$1M+ 7

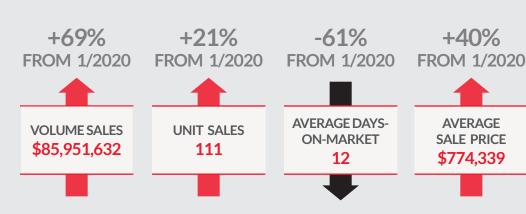


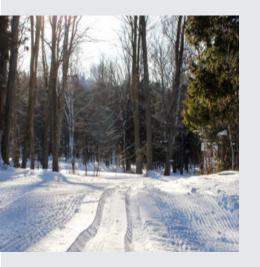


# 2021 TOTAL SALES BY TYPE



# **SINGLE-FAMILY HOMES**





### **CONDOMINIUMS**





### **TOWNHOUSES**

