





# SOUTHERN GEORGIAN BAY REAL ESTATE **MARKET SNAPSHOT: JANUARY 2022**



### **OVERVIEW**

- RECORD-BREAKING JANUARY VOLUME AND UNIT SALES, UP 41% AND 3% RESPECTIVELY FROM LAST JANUARY, WITH NEW AND EXPIRED LISTINGS UP 12% AND 21%.
- AVERAGE SALE PRICE OF \$1,134,321 UP 37% FROM A YEAR AGO
- HIGH JANUARY SALES/LISTINGS RATIO OF 84%
- SELLERS' MARKET: AVERAGE SALE TIME OF 25 DAYS: 100% SALE/LIST PRICE RATIO, AND JUST 1 MONTH OF INVENTORY



### **JANUARY 2022 TOTALS**

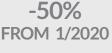






-7%





**UNIT SALES** 

**UNDER \$300K** 



13

-46%



-25%



+154%



+73%



+210%

FROM 1/2021





## **2022 TOTAL SALES BY TYPE**



### SINGLE-FAMILY HOMES



**VOLUME SALES** \$127,587,637

**EQUAL** TO 1/2021

**UNIT SALES** 100

-17% FROM 1/2021

**AVERAGE DAYS-ON-MARKET** 25

-25%

FROM 1/2021

+39% FROM 1/2021



**AVERAGE SALE PRICE** \$1.275.876



### **CONDOMINIUMS**

+30% FROM 1/2021

**VOLUME SALES** \$11,112,192

+18% FROM 1/2021



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**AVERAGE DAYS-ON-MARKET** 27

+19% FROM 1/2021



**AVERAGE SALE PRICE** \$602,962



#### **TOWNHOUSES**

+92% FROM 1/2021

**VOLUME SALES** \$11,030,497

+9% FROM 1/2021

**UNIT SALES** 12

+23% FROM 1/2021

**AVERAGE DAYS-ON-MARKET** 

16

+76% FROM 1/2021



**AVERAGE SALE PRICE** \$919,208